

## Guideline for Holding an

### “Open House for Prospective Members”

1. Select the Night, Preferably 4-6 weeks ahead of time.  
Pick a night that will not interfere with other activities
2. Ask all members to invite any prospective members to the Aerie Hall for a FREE “Get Acquainted: dinner. Invite a few Dignitary, Such as Past State Presidents or State Officers, you should invite all your District Officers, be sure to ask all Aerie Officers and other members to attend, whether they are bringing a prospect or not.
3. Set the time for about 6:30 pm or so, and Have everyone meet in the Hall Coffee or in the Lounge for a free Drink or two. (tickets should be given out as they sign in)
4. At about 7:00 pm give the prospects a guided tour of your Aerie (your guided areas should be clean.)
5. Just before or just after the Dinner, Show the Film on the Origin of the “Fraternal Order of Eagles”.
6. After the tour, have a sit down dinner of Spaghetti, Hot Dogs, and Chips, Franks and Beans or some other inexpensive meal, table to be set up in a “Round Table” Design. Intermingle, the Prospects member with the Auxiliary/Aerie Members.
7. When Dinner is about finished, or just prior to it, have the Aerie/Auxiliary President, the Membership Chairman or some other knowledgeable member stand up, introduce themselves and tell how and when she happened to join the Eagles. He/She should then give as much history of the local aerie as possible and tell what the “Fraternal Order of Eagles” has meant to him/her and there family.
8. Each member present should than get up in turn and state how long they have been and Eagle and what Eagles has meant to them and their families.

9. Have the visiting Dignitary give some insight on the State Eagles
10. Next ask each prospective member to tell something about themselves and his/her family and ask him/her why he/she is interested in joining the Eagles.
11. Sign them UP.